

BUSINESS ADVICE AND TECHNICAL ASSISTANCE

REGIONAL/LOCAL
STATE AGENCIES
FEDERAL AGENCIES

REGIONAL/LOCAL AGENCIES

Business Incubators

Biomedical Research Foundation of Northwest Louisiana (*Wet Lab Incubator under development*)

P. O. Box 38050, Shreveport, LA 71133-8050

Phone: (318) 675-4100

e-mail: jsharp@biomed.org

Website: www.biomed.org

Central Louisiana Business Incubator

1501-A Wimbledon Drive, Alexandria, LA 71301

Phone: 318-561-2299/2235

e-mail: curman.gaines@clbi.org

Enterprise Center of Acadia Business Incubator

11 North Parkerson Ave., Crowley, LA 70526

Phone: 337-788-7550, ext. 4

e-mail: iacadia@yahoo.com

Website: www.acadiabusinessincubator.org

Dixie Business Center

1810 S. Range Road, Denham Springs, LA 70726

Phone: (225) 665-5223 or 0809

e-mail: johnw@demco.org

Website: www.dixiebusinesscenter.org

Arts Incubator (Arts Council of New Orleans)

225 Baronne St., Suite 1712, New Orleans, LA 70115

Phone: (504) 523-1465

e-mail: mittle@artscouncilofneworleans.org

Website: www.artscouncilofneworleans.org

Enterprise Center of Louisiana

3419 N. W. Evangeline Thwy., Carencro, LA 70520-9000

Phone: (337) 896-9115/5824

e-mail: rholleman@ecol.org

Website: www.ecol.org

JEDCO Enterprise Center

(East) 3445 N. Causeway Blvd. Suite 300, Metairie, LA 70002

(West) 5201 Westbank Expressway, Suite 100, Marrero, LA 70072

Phone: (504) 833-1881 ext. 355

e-mail: gfrederic@jedco.org

Website: www.jedco.org

Louisiana Business & Technology Center

Louisiana State University, South Stadium Dr., Baton Rouge, LA 70803-6100

Phone: (225) 578-7555

e-mail: cdag@lsu.edu

Website: www.bus.lsu.edu/lbtc

Louisiana Technology Park

7117 Florida Blvd., Baton Rouge, LA 70806
Phone: (225) 218-1100
e-mail: doug@latechpark.com
Website: www.latechpark.com

Metro/Regional Business Incubator

7100 West Park Road, Shreveport, LA 71129
Phone: (318) 671-1050
e-mail: dsimek@prysm.net
Website: www.cdconline.org/businessincubator.htm

SLU's Southeast Louisiana Business Center

1514 Martens Drive, Hammond, LA 70401
Phone: (985) 549-3831
e-mail: wjoubert@selu.edu
Website: www.selu.edu

Southern University Small Business Incubator

7990 Scenic Highway, 2nd Floor, Baton Rouge, LA 70807-5454
Phone: (225) 771-5640
e-mail: emarcellej@aol.com

Southern University-Shreveport Campus Minority and Women-Owned Business Incubator

4100 Viking Drive, Bossier City, LA 71111
Phone: (318) 741-2760
e-mail: ddixon@susla.edu

The New Orleans Music Office Co-op

4040 Tulane Avenue, New Orleans LA 70119
Phone: (504) 483-2880
E-mail: todd@tipitinas.com
Website: <http://musicofficecoop.com>

Center for Innovation, UNO Research and Technology Park

2045 Lakeshore Drive, New Orleans, LA 70122
Phone: (504) 280-2004
e-mail: awesleys@uno.edu
Website: www.uno.edu/~rtp

Vivian Industrial Incubator Complex

110 Industrial Loop, Vivian, LA 71082
Phone: (318) 375-3856
amurry@cbofivivian.com
www.vivian.la.us

Small Business Development Center (SBDC)

Acadiana Small Business Development Center

University of Louisiana at Lafayette (ULL)
220 East St. Mary Blvd., Lafayette, LA 70503
(337) 262-5344 Phone (337) 262-1223
E-mail: sbdc@louisiana.edu
Web site: www.louisiana.edu/Research/SBDC

Capital Small Business Development Center

1933 Wooddale Boulevard, Suite E
Baton Rouge, LA 70806-1514
(225) 922-0998 Phone (225) 922-0024 Fax
E-Mail : grspa@yahoo.com
Website: <http://www.lsbdc.org/csbdc/csbdc.htm>

Louisiana Tech Small Business Development Center

College of Administration and Business
Box 10318 Tech Station, Ruston, LA 71272-0045
(318) 257-3537
E-Mail : kwyatt@latech.edu
Website: <http://www.lsbdc.org/latech/latech.htm>

Louisiana Business & Technology Center Small Business Development Center

Louisiana State University, South Stadium Dr., Baton Rouge, LA 70803-6100
Phone: (225) 578-7555
Email: lsu-sbdc@lsu.edu
Website: <http://www.bus.lsu.edu/lbtc/SmBusAsst/overview.htm>

LSUS Small Business Development Center

One University Place, Shreveport, LA 71115
Business/Education Building Room 103
(318)-797-5144
email: sbdc@pilot.lsus.edu
Website: <http://www.lsus.edu/sbdc/>

Loyola University Small Business Development Center

6363 St. Charles Avenue, New Orleans, LA 70118
(504) 864-7942
Email: sbdc@loyno.edu
Website: www.loyno.edu

McNeese State University Small Business Development Center

Burton Business Center, Room 423, Lake Charles, LA 70609
(337) 475-5529
E-mail: msusbdc@mail.mcneese.edu
Website: www.mcneese.edu

Nicholls State University Small Business Development Center

104 White Hall, Tibodaux, LA 70310
(985) 448-4242 Phone (985) 448-4250 Fax
E-mail: sbdc@nicholls.edu
Website: www.nich.edu/sbdc

Northwestern Louisiana University Small Business Development Center

Dunbar Plaza, Suite 114C
3600 Jackson Street Extension
Alexandria, LA 70303
(318) 484-2123

Northwestern State University Small Business Development Center

College of Business Administration, Russell Hall, Natchitoches, LA 71497
(318) 357-5611
Alexandria Office:
Dunbar Plaza, Suite 114C, 3600 Jackson Street Extension, Alexandria, LA 70303

(318) 484-2123

Website: www.nsula.edu/nsusbdc

ULL Micro Business Development Center

220 E. St. Mary Blvd., Lafayette, LA 70503

(337) 262-1080 Phone

E-mail: mbdc4@net-connect.net

Web site: www.louisiana.edu/Academic/BusinessAdministration/MBDC

ULM Small Business Development Center

College of Business Administration, Admin 2-123

University of Louisiana at Monroe, Monroe, LA 71209-3085

318) 342-1224

E-Mail: esc@ulm.edu

<http://www.lsbdc.org/ulm/ulm.htm>

UNO International Trade Center Small Business Development Center

2926 World Trade Center, New Orleans, LA 70130

(504) 568-8222

Web site: www.uno.edu/~litc/index.html

E-mail: litc@uno.edu

UNO Small Business Development Center

1600 Canal Street, Suite 620, New Orleans, LA 70112

(504) 539-9292

email: E-mail: akennedy@uno.edu

Web site: www.uno.edu/%7Ecoba/sbdc

Louisiana Planning and Development Districts

The Louisiana Association of Planning and Development Districts is a viable statewide organization serving all 64 parishes in the State. The eight sub-state regional planning and development districts are members of the organization. The district organizations are composed of professionals working for the growth and development of their areas. LAPDD represents the interests of the Districts in both planning and economic development programs. Each agency is a separate, regional professional organization staffed in diverse fields. <http://www.lapdd.org/lapdd/Districts.aspx>

Chambers of Commerce For the chamber that serves your community visit

<http://www.2chambers.com/louisiana2.htm>

Service Corps of Retired Executives (SCORE)

Score is an SBA-sponsored program that offers advice, counseling and management training for owners and would-be owners of small businesses. SCORE members counsel local entrepreneurs on starting or expanding small businesses. <http://www.sba.gov/la/scorela.html>

Manufacturers Extension Partnership of Louisiana (MEPoL)

MEPoL provides a comprehensive source of business, management, and technical assistance to area manufacturers. A low-cost annual membership entitles a manufacturer to eight free consulting hours, with additional services provided at reduced hourly rates. For contact information for the office nearest you visit <http://www.mepol.org/contact/contactinfo.htm>

LSU AgCenter

The LSU AgCenter's research and education programs supply critical information and technology for the state's multibillion dollar agricultural industry from suppliers to producers to processors. Community Economic Development(CED) agents are located throughout the state to provide educational programming, technical assistance, and facilitation services for promoting and strengthening economic

development activities in rural communities. The CED Agents focus on four areas critical to rural community and farm economic development: natural resource and heritage based tourism development; workforce development; civic engagement and leadership development; and business development, retention, and expansion. For the AgCenter nearest you, visit <http://www.lsuagcenter.com/> and click on Parish Offices.

Government Procurement Centers

These agency helps companies find and secure government contracts, assists with marketing and technical aspects of government contracts, and offers specialized assistance to clients in areas such as Construction and Environmental contracting and subcontracting. For Northwest Louisiana, contact the Government Procurement Center, Greater Shreveport Chamber of Commerce, 400 Edwards Street, Shreveport, LA 71101, (318) 677-2529, E-mail: kellyford@shreveportchamber.org, Website: www.lagpc.org. For the balance of Louisiana, contact, University of Louisiana - Lafayette, Louisiana PTAC, 241 E. Lewis Street, Room 110, Lafayette, La 70504-4172, 337-482-6422, E-mail: sbm3321@louisiana.edu.

STATE AGENCIES

Louisiana Forest Products Development Center

In the State of Louisiana, the forest industry contributes over 50% of the total value of all agricultural, animal and fish/wildlife commodities. In addition to lumber, plywood, OSB and the production of other primary products, valuable secondary products are also produced such as furniture and kitchen cabinets. In 1994 the LSU Agricultural Center established the Louisiana Forest Products Laboratory (LFPL). In 2003 we changed our name to the Louisiana Forest Products Development Center (LFPDC) to better reflect the breadth of our expertise and client base. The Center, now an integral part of the School of Renewable Natural Resources, provides technical assistance to the primary and value-added processing wood products industries in Louisiana. Since its inception, the LFPDC has made great strides and is currently firmly positioned as one of the most recognized and productive forest products research and outreach centers in the United States. For more information, contact

Louisiana Forest Products Development Center

School of Renewable Natural Resources

Room 227 RNR Building, Louisiana State University, Baton Rouge, LA 70803

Phone: (225) 578-4527

Email: vlosky@lsu.edu

Website: <http://www.mr.lsu.edu/lfpdc>

Also, if you are a forestry product manufacturer or buyer, be sure to register on their website: <http://www.laforestproducts.org/>

Louisiana Department of Economic Development

The department's goal is to develop and implement programs for the growth, stabilization and diversification of the Louisiana economy. Unless otherwise noted, the address for the department and its divisions is: (225) 342-5388, www.led.state.la.us

Cluster Concept – Supporting the vision of Louisiana: Vision 2020, Louisiana Economic Development (LED) has restructured its economic development process by implementing the "clustering" concept. An industry-based economic development model, clusters are networks of compatible or competitive inter-related companies working together to strengthen the industry market. What do "clusters" do? Each cluster creates a commercial magnet that attracts customers, investment, a skilled workforce and a specialized infrastructure. In order to accomplish this, the industry clusters set out to build trust and linkages among firms, facilitate specialization, and build critical mass. Louisiana has identified 9 industries on which to concentrate its targeted clustering approach. These include the traditional industries as well as new seed industries that have strong foundations in technology and research.

- Advanced Materials: **(225) 342-5256**
- Agriculture/Forestry/Food: **(225) 342-5892**
- Durable Goods/Manufacturing: **(225) 342- 9100**

- Energy/Oil & Gas: (225) 342-5368
- Entertainment: (225) 342-5403
- Information Technology: (225) 342-6816
- Life Science/Biotechnology/Biomedical: (225) 342-4319
- Logistics/Transportation: (225) 342-5897
- Petrochemical Technology: (225) 342- 5366

Division of Small and Emerging Business Development – Coordinates technical, managerial, and financial assistance for certified economically disadvantaged businesses within the state. Also, provides small business bonding programs for all certified disadvantaged construction contractors and mentoring services to pre-qualified clients. **Contact: (225) 342-1181,** <http://www.led.state.la.us/businessretention/overview.asp>

International Trade Division – This division provides guidance to Louisiana firms interested in exporting goods or services. It conducts seminars and meetings on export opportunities and procedures, arranges meetings with foreign buyers and provides export counseling. The division, maintains marketing and trade offices in Germany, Mexico and Taiwan. **Contact: (225) 342-4323,** <http://www.led.state.la.us/overview/intltrade/services.asp>

Research – This service provides information on doing business in Louisiana and maintains a business reference library with a variety of databases, including a database that can be used by Louisiana businesses to find contacts to expand their market, companies with better prices on input materials, or as a way for out-of-state businesses to obtain contact information on Louisiana businesses that produce particular type products which they need to purchase. **Contact: (225) 342-3071,** <http://www.led.state.la.us/overview/research.asp>

The Louisiana Department of Agriculture and Forestry

The Louisiana Department of Agriculture and Forestry is responsible for administering many of the programs and enforcing the regulations that impact every aspect of the state's agriculture and forestry. At the farm and forest level, these industries contribute \$10 billion annually to the state's economy. When the many support industries are added in, agriculture and forestry touch the lives of everyone in Louisiana, making them critical to the economic growth and prosperity of the state as well as a vital part of our rich cultural heritage. For information regarding assistance available to the forestry industry through this department, contact:

Louisiana Department of Agriculture & Forestry - Office of Forestry
 5825 Florida Boulevard, Suite 1068, Baton Rouge, Louisiana 70806
 225-925-4500
 Website: <http://www.ldaf.state.la.us/divisions/forestry/default.asp>

Louisiana Technology Transfer Office

This agency serves as a technology clearinghouse for Louisiana businesses and industries. Through close ties with NASA and the Federal Laboratory Consortiums, LTTO has a wealth of talent and technology available to help a business with technology licensing, commercialization, procurement, and problem-solving. Also assists companies prepare Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) grant applications. **Contact: (225) 334-5555,** <http://www.bus.lsu.edu/lbtc/CapAccess/sbir.htm>

Louisiana Commerce Exchange System (LACES)

LACES is a business directory of Louisiana companies that promotes business-to-customer and business-to-business commerce in Louisiana. LACES provides a free, on-line resource for Louisiana companies to post information about their business, including contact information, products and/or services, certifications, and geographical markets of interest. Registration on this site is free. This information will be accessible to anyone searching to buy Louisiana products. The goal is to increase sales and business-to-business partnerships for Louisiana companies. www.louisiana1st.com

Federal Agencies

Small Business Administration – www.sba.gov

In addition to the SBA's Internet Procurement Opportunities programs, (see Government Procurement Opportunities Section of this Resource Guide), SBA also offers other programs beneficial to small businesses, including:

SBA Business Loan Programs

SBA administers three separate, but equally important loan programs. SBA sets the guidelines for the loans while SBA's partners (Lenders, Community Development Organizations, and Microlending Institutions) make the loans to small businesses. SBA backs those loans with a guaranty that will eliminate some of the risk to the lending partners. The Agency's Loan guaranty requirements and practices can change however as the Government alters its fiscal policy and priorities to meet current economic conditions. Therefore, past policy cannot always be relied upon when seeking assistance in today's market. <http://www.sba.gov/financing/index.html>

Online Entrepreneurial Training – The Small Business Training Network is a virtual campus housing free training courses, workshops and knowledge resources designed to assist entrepreneurs and other students of enterprise. The Training Network makes SBA's business management resources available anytime and anywhere. It is a dynamic learning center designed to help small businesses compete in a constantly changing, global environment. <http://www.sba.gov/training>

The Office of Government Contracting (GC) – These SBA division works to create an environment for maximum participation by small, disadvantaged, and woman-owned businesses in federal government contract awards and large prime subcontract awards. GC advocates on behalf of small business in the federal procurement world. <http://www.sba.gov/GC/indexwhatwedo.html>

SBA Office of Advocacy – This office's mission is to encourage policies that support the development and growth of American small businesses. Advocacy represents the nation's small businesses within the federal government; conducts policy studies; and compiles statistics on small business characteristics and contributions. <http://www.sba.gov/advo>

Office of Women's Business Ownership – OWBO promotes the growth of women-owned businesses through programs that address business training and technical assistance, and provide access to credit and capital, federal contracts, and international trade opportunities. <http://www.onlinewbc.gov>

Veteran's Business Outreach Program – Designed to provide entrepreneurial development services such as business training, counseling and mentoring, and referrals for eligible veterans owning or considering starting a small business. The SBA has three organizations participating in this cooperative agreement and serving as Veterans Business Outreach Centers (VBOC). <http://www.sba.gov/vets/vbop.html>

U.S. Department of Commerce – www.doc.gov

While the SBA is the primary federal agency that advises and assists small businesses, the U.S. Department of Commerce has a number of programs that provide information and/or services to U.S. businesses, including:

Bureau of Economic Analysis – BEA is the Nation's accountant, interpreting data to draw a complete picture of the U.S. economy. BEA's economic accounts provide information on economic growth, regional development, and the Nation's position in the world economy. <http://www.bea.gov/>

Bureau of the Census – The Constitution commands that a census be taken every 10 years. The purpose is the apportionment of seats in Congress, but the information collected provides the cornerstone of knowledge about the people of our nation. <http://www.census.gov>

National Institute of Standards and Technology – Founded in 1901, NIST is a non-regulatory federal agency within the U.S. Commerce Department's Technology Administration. NIST's mission is to develop and promote measurement, standards, and technology to enhance productivity, facilitate trade, and improve the quality of life. <http://www.nist.gov>

Office of Small and Disadvantaged Business Utilization – The OSDBU was established under the authority of Public Law 95-507. It's responsible for promoting the use of small businesses in prime and subcontracting opportunities in accordance with Federal laws, regulations and policies and the use of products from the National Industries for the Blind and services provided by NISH. <http://www.osec.doc.gov/osdbu/>

Patent and Trademark Office – For over 200 years, the basic role of PTO has been to promote the progress of science and the useful arts by securing for authors and inventors the exclusive right to their writings and discoveries for a limited time. <http://www.uspto.gov>